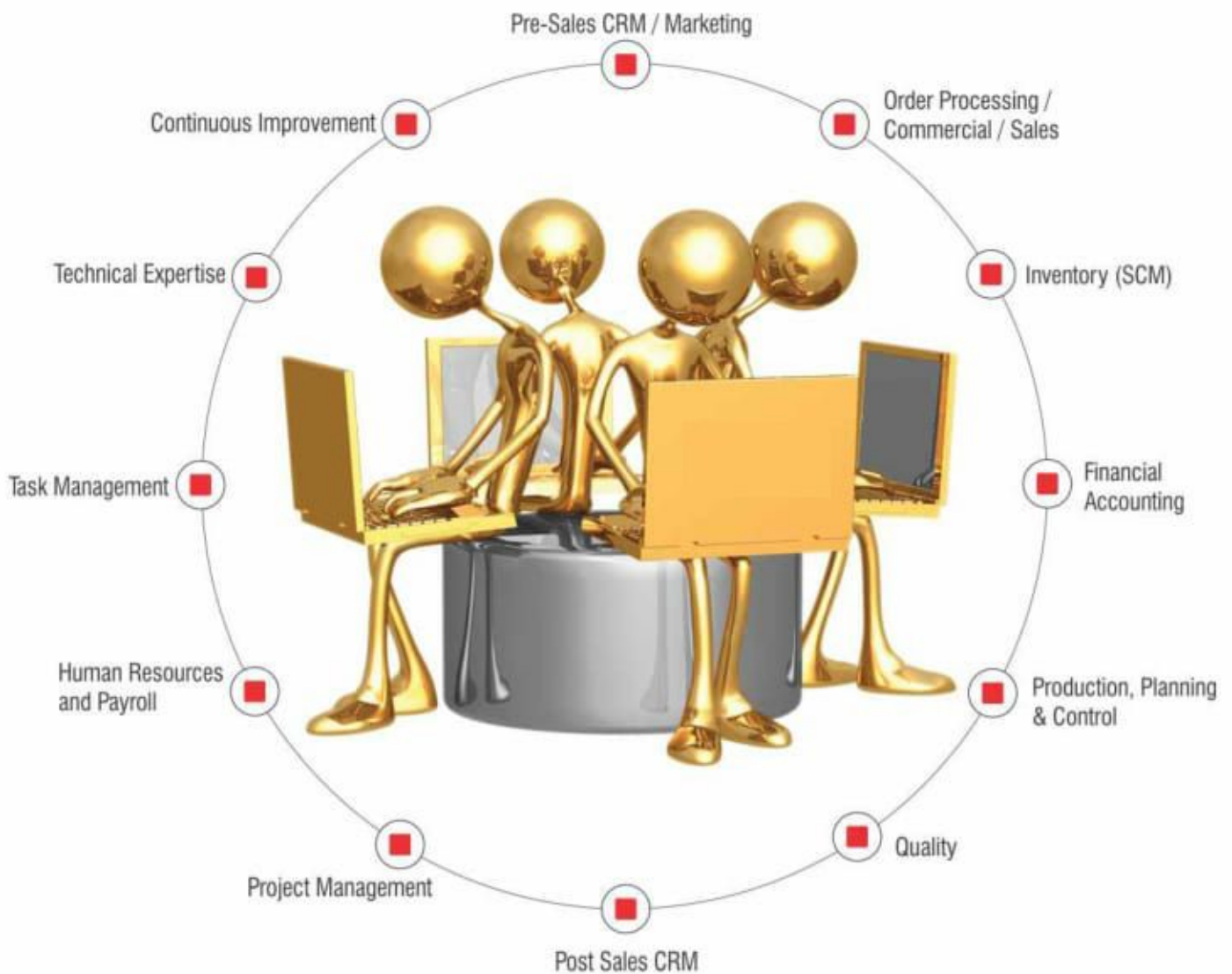


# ERP Real Solution

Keeping you ahead...



**H.R. SOFTWARE SOLUTIONS PVT. LTD.**

An ISO 9001:2008 (QMS) Certified.

for your growing business needs...

# ERP Real Solution

## Empowering your enterprise

To sustain growth and remain competitive, an integrated enterprise system is no longer an option, it's a necessity. Disconnected "islands of information" waste your company's time, energy, money and, most importantly, contribute to poor decision making. Increasing the quality and visibility of business information is the key to increased customer satisfaction and improving your bottom line.

Real Solution helps manufacturers and traders from small businesses to mid-size enterprises see business transactions more clearly. Integration of data across the enterprise ensures that you have greater visibility in all areas of your business, from daily operations to a strategic decision level. Insight into production, inventory and financial data makes it easy to identify opportunities for cost savings and efficiency improvements. A high-level view of key business indicators facilitates faster and more accurate management decisions



## BENEFITS

- Facilitates informed decision making
- Cost savings through organized business processes
- Integrates business processes facilitating better control
- Improves the workflow and information flow in the organization
- Introduces transparency in activities
- Improves speed and efficiency in functions leading to improved customer service and customer satisfaction
- Facilitates co-ordination of activities between different departments
- Provides quality communication channels
- Leverage IT infrastructure and information assets
- Gives a competitive edge

Innovative and modular in design, ERP Real Solution addresses the following business functions:

Module	Functionality Summary
<b>Pre-Sales CRM / Marketing</b>	<p>Track all the information about marketing activities of the organization like Enquiry handling, Daily Sales Report (DSR), Quotation, Meeting Management etc. Marketing Reports provide the information about Monthly, Yearly performance of the Marketing Executives/ Team and also various MIS Reports.</p> <p>Provide quotes and estimates to customers and automatically convert quotes to sales orders. Easily create new items (and associated bills of material and routings), copy and modify existing items.</p>
<b>Inventory (SCM)</b>	<p>Manage detailed inventory records, maintain optimal inventory levels, simplify inventory transactions, automate frequently performed tasks, ship and receive goods, track material location/lot information, track serial numbers, utilize bar coding, and perform cycle counting and physical inventories.</p> <p>Manage procurement, organize and maintain detailed vendor information, evaluate quotations on multiple parameters, create purchase orders or generate POs from planned orders, manage requisitions and RFQs, and receive and inspect vendor shipments.</p>



## Order Processing / Commercial / Sales

Enter and maintain complex sales orders or create a sales order directly from a quote, maintain multiple price list, and schedule shipment of finished product.

## Financial Accounting

Define Chart of accounts & groups. Check & approve transactional vouchers auto-generated related to sales, purchase, receipt and payment. Generate balance sheet, trial balance, profit & loss statement and daybooks besides many other transactional reports. Seamless integration with Sales, Purchase, Inventory & Payroll, Invoicing, taxation (excise, Sales tax, VAT, TDS etc.), Budgeting, cash flows, drill down analysis, cash ratios are all integral. Generate all the statutory reports and track material, labor and production costs.

## Production, Planning & Control

Plan and schedule production, enter and track work orders, control the shop floor, monitor production status, manage material and equipment capacity, promise deliveries, and track time and attendance.

Create and maintain multi-level bill of material, manage product data, establish routings and track engineering changes, define machine and man cost.

Inspect incoming (purchased) and outgoing (manufactured) materials, inspect returned materials trace defective parts to their original location/lot, and maintain data on instruments and equipment.

Generate production scheduling & machine allocation, material requirements, control production costs and manage resources efficiently.

Generate forecasts based on consumption/sales data, generate demand requirements based on forecasts, and analyze forecasts compared to actual data.

## Quality

Inspect Incoming (purchased) and outgoing (manufactured) materials, inspect returned materials., trace defective parts to their original location/lot and maintain data on instruments and equipment.

## Post Sales CRM

This module keeps track of all information about customer complaints, services, Status of complaints nattended, pending or completed including routine maintenance reminders, history of complaints such as product wise, client wise etc. The module also helps in tracking the movements of service engineers.

Warranty Module provides the information about warranty of products, warranty claims to customer, pending warranty claim details etc.

Track and monitor all information about AMC (annual maintenance contract) like Contractual Product details, AMC Payment Details, AMC Status, AMC Collection, AMC Due Schedule, Installation Details etc.

## Project Management

Monitor and evaluate each and every activity related to project, create CPM & PERT charts, Site based Manpower, equipment and material planning, track and reports on revenues, expenses and Profit/Loss for any project.

## Human Resources and Payroll

Manage every aspect of employee information, including salary and job histories and employee benefits. Process payroll quickly and efficiently and print payroll checks. Ensure full tax compliance and completely manage government reporting.

## Task Management

Tracks and monitors all transactions related to Task Management like Daily Task Entry, Pending Tasks, Completed Task, and Assigning Task to employees with automatic mailing facility to assigning Employees.

## Some of our Prestigious Clients

 AMTEK Experience Excellence	 ASA American Soybean Association	 Aura Inc.
 ALPINE	 EXPRESS CAR WASH A Division of ManMachine Group	 SOCOMECH Industrial Switching & Protection Systems
 sudhir Powering the Nation	 DELTA	 ROLLTAINERS LIMITED PROVING GROUND SINCE 1972
 SPLENDOR Excellence Redefined	 PREMIER REVIEW Your Success is our Passion	 Pitney Bowes Business Insight
 LAURET	 GREENS	 MANMACHINE
 Takshaka	 MODI REVLON	 STERLING GENERATORS (A Shreevastu Group Company)
 ZEPPELIN MOBILE SYSTEMS	 GABRIEL	 gold
 NIPPON AUDIOTRONIX LTD	 National Service Source	 cherry HILL
 DDCA	 NYKS	 UNDP/GEF Project (Steel Rolling Mills) Ministry of Steel, Government of India

At HRSS , we leverage the "Power of Partnership" to offer our clients the best enterprise services. We are a client-centered and quality-conscious organization. We make it our business to understand your enterprise and its direction, the complexities of your trade, your processes and operating philosophy and your priorities. Apart from our total customer commitment, what sets us apart is:

### Client Focus

We make attempt to understand our clients' objectives and needs, and we collaborate to find solutions that meet them or exceed them.

### Technical Expertise

Our expertise enables us to develop cost effective yet robust solutions.

### On-time Delivery

Thanks to our experience, our talented programmers, testing tools, and effective project management, we can implement and deliver your projects on time. We have received excellent evaluations from our clients for on-time delivery, correctly implemented functionality and usability.

### Our People

The quality and passion of our people sets us apart. We hire and retain only the highest quality people who fit with our open and client focused culture and values.

### Quality

We have developed a repeatable, effective software development process which ensures the high quality of service and successful delivery to all our clients.

### Continuous Improvement

Regular training in key development technologies, software engineering practices, management methods, QA standards, R&D on new technology products, continually evaluating our own processes and methodology, mentoring tech leads to meet the requirements for changing technology and improving team capabilities.

"At HRSS , we uphold accurate perceptions of the future of this tech-savvy world. And, are poised to meet the spiraling developments in the field through providing innovative software solutions for virtually every business...always; while relentlessly upgrading our standards and resources."

P.K.D. Nambiar  
Managing Director & CEO

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